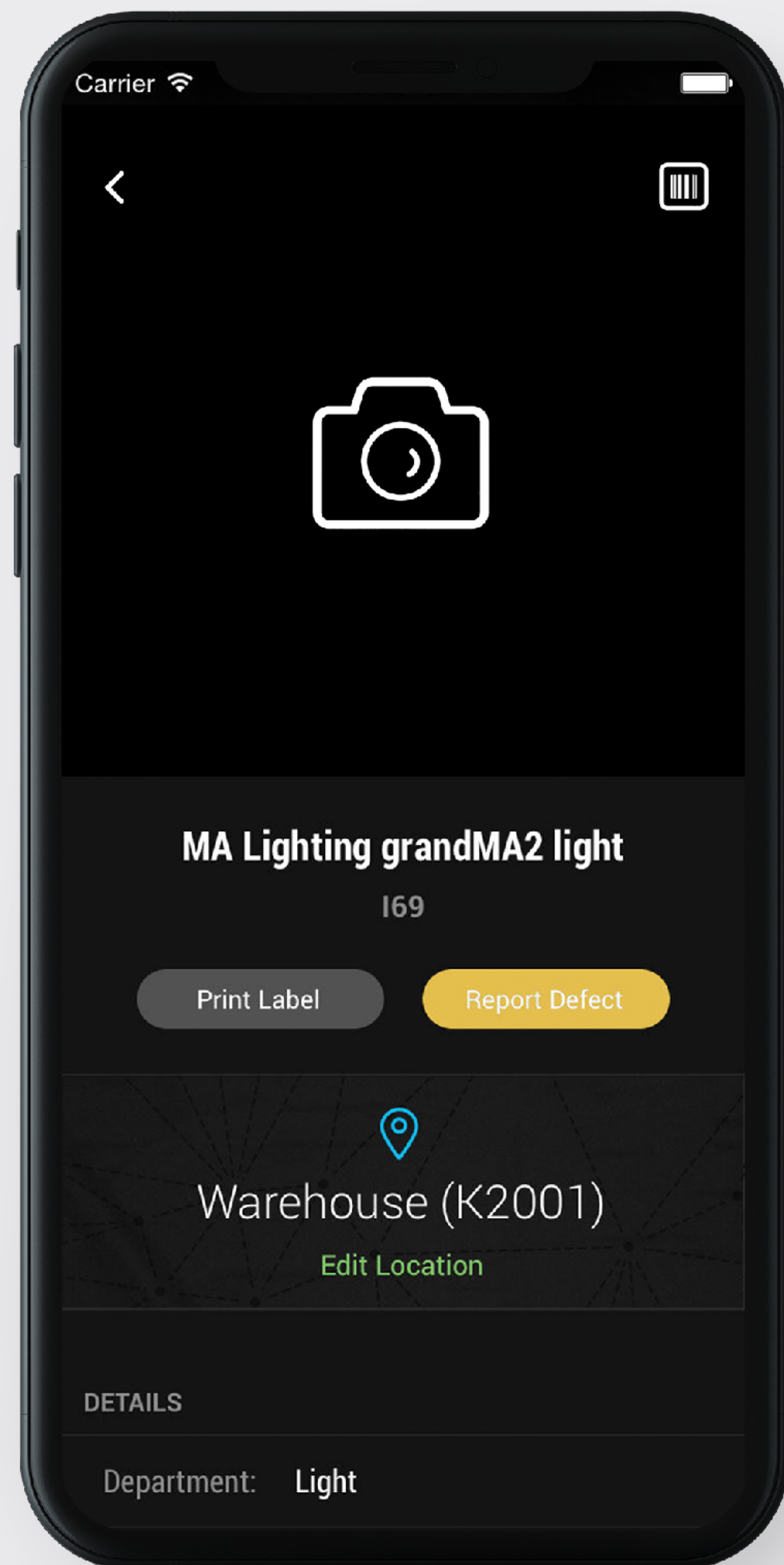# Trail Equipment Management

For the members of AEC

TRAiL

Trail in a nutshell

Trail is a cloud-based equipment management service that allows its users to save time and money by improving equipment-related work and decision-making.

- Have an up-to-date view over owned equipment and fixed assets

- Plan equipment maintenance and usage better than ever before

- Utilise data in decision-making

- Make equipment-related work easier with easy to use mobile (iOS and Android) and browser applications

- Identify equipment with RFID, QR code or NFC tags

- Trail has over 20 000 users, the value of equipment tracked is over 700 million euros

A few of our happy customers

ROYAL OPERA HOUSE

KONE

National Theatre

ESPOO ESBO

Scottish Opera

A? Aalto-yliopisto

swissport

Helsinki

yle

HELSINGIN KAUPUNGIN TEATTERI

TAIDE-YLIOPISTO

NEP

Inspiring spaces
Martela

SYDNEY OPERA HOUSE

Senaatti

Trail's benefits

Save work time and improve equipment management

- Transparent view over company's equipment status and location allows faster access to information
- Plan equipment usage better through Trail's equipment reservation functionality
- Up to 70% faster and reliable inventories with RFID-tags

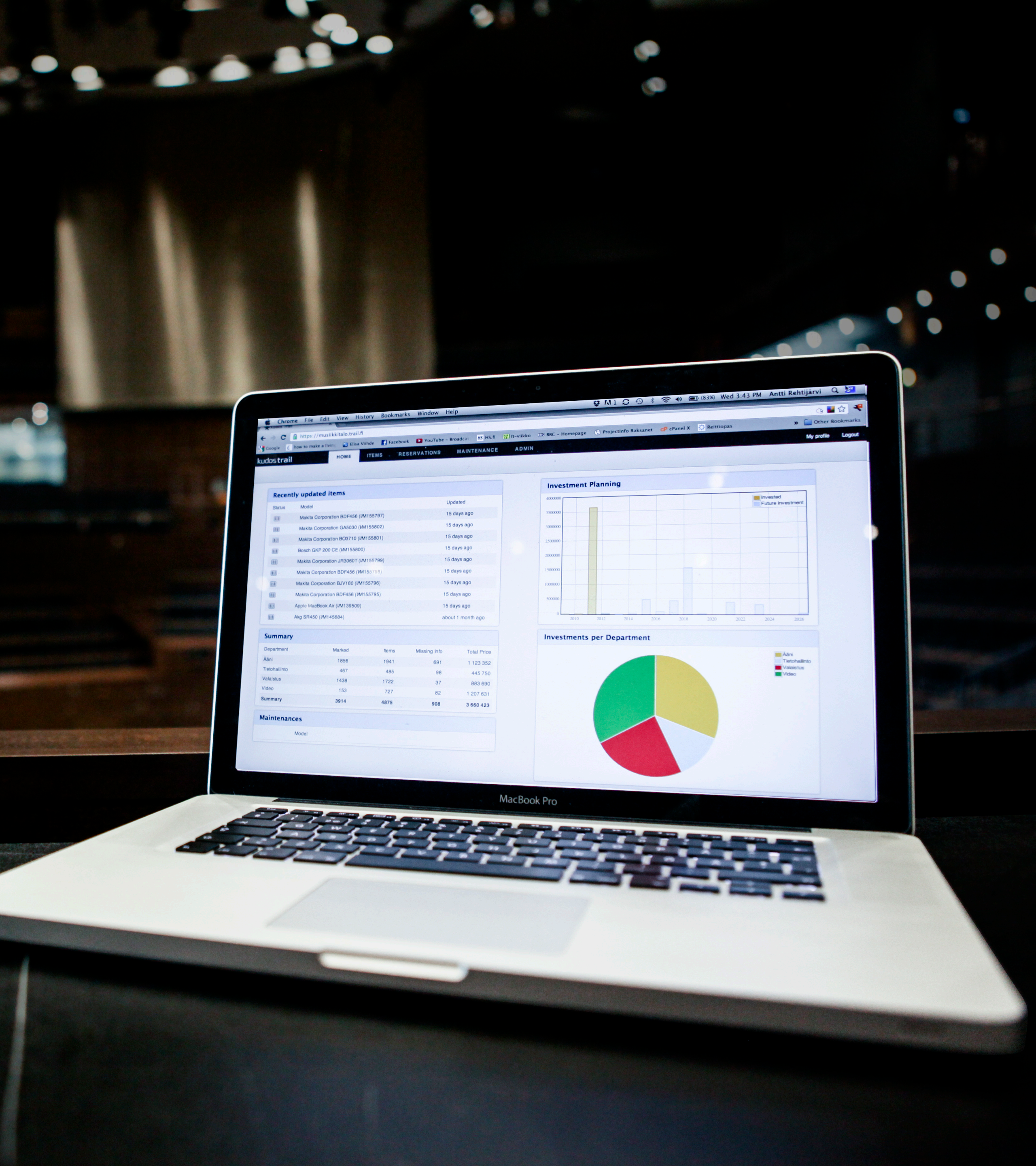## Improve safety through maintenance management

- Users can make defect reports easily with the mobile app
- Maintenance planning allows to manage recurring maintenance and statutory inspections
- Improved maintenance management results in better equipment safety

Save costs and enhance sustainability

- Longer equipment life cycle reduces the need to purchase new equipment
- Equipment data allows to make better purchase decisions
- Improved visibility reduces equipment loss
- Better possibility to recycle equipment

Analyse and report better

- Have access to the whole history data of your equipment on a single item level
- Track equipment warranties and life cycles better than ever

TRAIL

All Trail functionalities

Equipment management

Equipment register and digital item cards

Software license management

Remote inventories with RFID tags

Maintenance management

Recurring maintenance plans

Maintenance checklists

Defect reports

Equipment reservations

Equipment reservations for projects and productions

Equipment check-outs with the mobile app

Personal equipment handouts and returns with a Lendings application
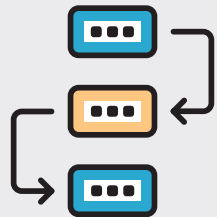
Administration

Reports and analytics

Investment planning

Role-based user rights management

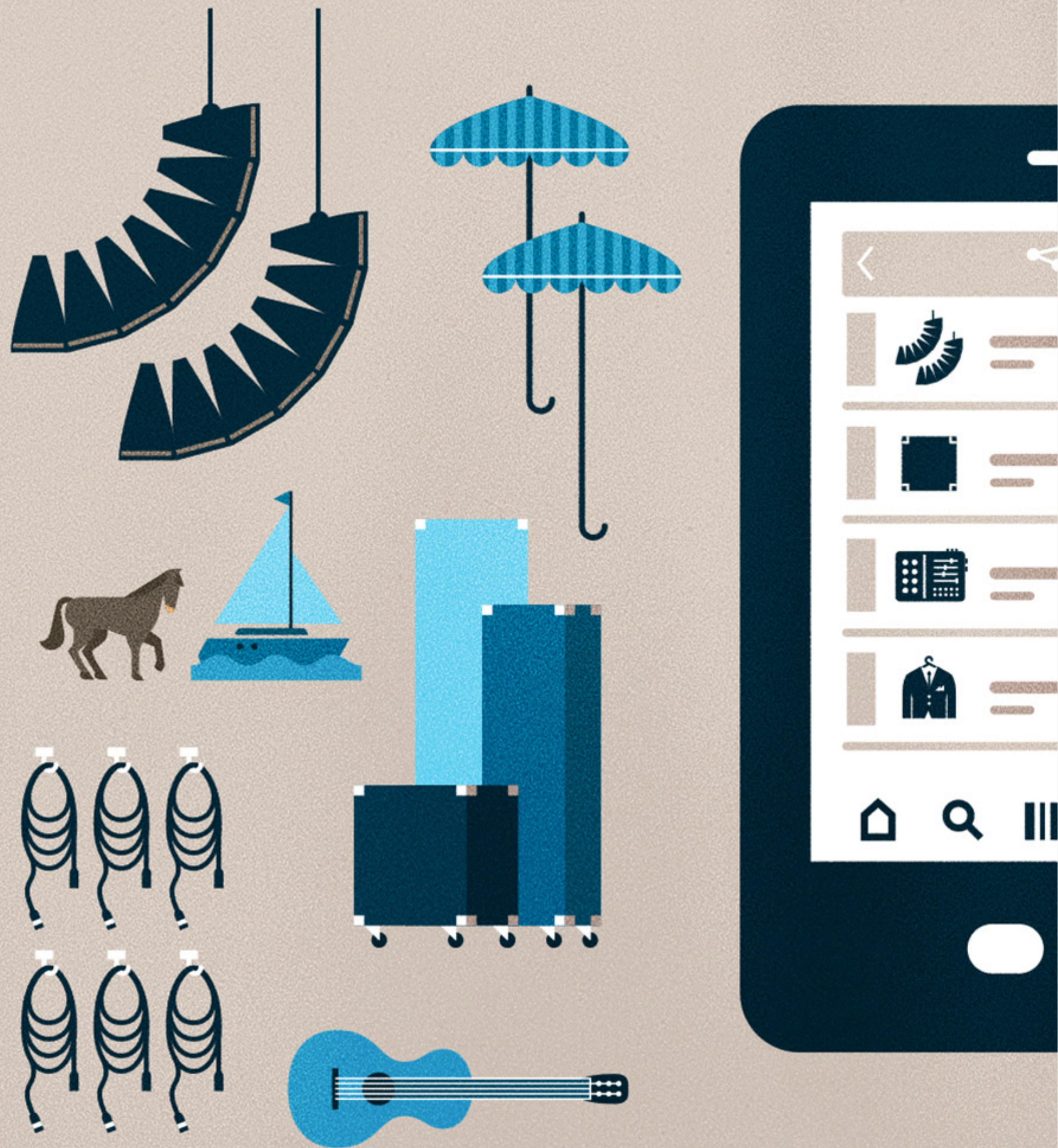Open APIs

Mobile app for iOS and Android

Special

TRAIL

Offer for the members of

AEC

Trail is designed especially for the educational institutes in the arts sector. Hence, we would like to make a special offer for the members of AEC.

- Trail implementation free of charge (normal price 1900 €) until March 31st, 2022.

- The implementation includes

  - The service set up

  - A batch import of the equipment data tables into the Service so as to avoid the one-by-one input of the equipment data.

  - Three hours of consultation for the key users

  - The modification of the Customer's logo for the identification labels

Trail pricing model

Trail Pricing consists of the following parts

- One-time startup fee of 1900 € (free-of-charge during the special offer)

- Monthly license fee based on the number of active assets in the system

  - Minimum fee is **50 €/month** which includes 170 active assets

- Cost for tags or label printers

- For more precise price information, please contact sales@trail.fi

Thank you!

Book a 25-minute demo:

Click to book a demo

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trail.fi