| Strengths  | Weaknesses  | Opportunities  | Threats   |
|--|---|--|---|
| Large number of small scale venues and concert organisations                                   | Vulnerability of small scale venues (financial, rotation speed of volunteers, limited level of professionalism) | Cooperation, coordination of programming, creating networks      | High pressure on volunteers to professionalize  |
| Support structure (financial)  | Sense of subsidy dependence   | Opportunities for developing untried offer (laboratory function) | Budget cuts   |
| Support structure (research institutes, umbrella organisations, pressure groups)               | Non-transparent organisation of the cultural field (too many duplicates)  | Cooperation, fusion, creation of networks                        | Trend based policy of authorities (cabinet changes/ministerial responsibilities)        |
| Strongly developed specialisation in the area of 'old music'/historic practice en modern music | Not much absolute world class   | Increasing and improving marketing of specialism (focus on USP)  | Rise of international competition (quality)   |
| Broad high quality offer   | Too much on offer   | Increased market dynamics  | Decreased public interest per event   |
| Broad humus layer  |   | Low thresholds for entering the market                           | No clear choices in subsidisation   |
| Dynamic market (high rotation speed of ensembles/musicians, large output conservatoires NL)    | Trends, hyped up behaviour  | Full opportunities for new initiatives (innovation)              | Decreased commitment to the genre   |
| Open market (open to international influences)   | Insufficient realisation of international opportunities   | Connect with many/different (international) markets              | More import than export   |
| Varied offering  | No unambiguous chamber music product  | Many potential target groups                                     | Loss of 'face'  |
| More of an ensemble culture  | Not a real soloist culture  | Flexibility in small scale initiatives                           | Overestimated importance of adhoc activities in ensemble form                           |
| Tradition  | Tendency to conservatism  | New media, new presentation forms                                | Competition from entertainment industry, multicultural influences, 'experience culture' |
| Opportunity for innovation   | Lacklustre image of classical music   | Increased audience because of aging population                   | Loss and/or further decrease of heterogeneous audience                                  |