

Proposed Fees for Events in 2014



Association
Européenne des
Conservatoires

Fees for AEC Events are, in general, kept as low as possible so as to allow the maximum numbers of members possible to attend. By introducing an earlybird rate, fee increases for those taking advantage of the new rate have been minimal across recent years.

This has been possible because, for 2011, 2012 and 2013, AEC has been in receipt of an Operational Grant from the European Commission. The grant has enabled fee levels to be calculated only on the direct costs of each event. Indirect costs – most notably the time devoted by AEC Office Team members to planning and delivering these events – have not been included.

Operational Grants were a feature of the current funding programme, FP7, which ends this year. For FP8, starting in January 2014, they will be discontinued. This forces AEC to consider the wider costs of events when setting fee levels.

Table 1, below, shows the current fee levels and the revenue that they generate, and setting out the new proposed fee levels, together with the revenue that these would generate, based on equal numbers attending. Fees shown are earlybird, full and non-member for Congress and IRC and earlybird & full for staff, earlybird & full for students and non-member for EPARM, PJP and EMP:

Table 1: Old and proposed new fees and the revenue they generate

		Revenues
	Congress	
old fee	165/200/465	46325
new fee	200/300/400	56500
	IRC	
old fee	125/160/425	24350
new fee	150/210/350	29700
	EPARM	
old fee	120/150/80/110/420	11370
new fee	150/200/100/120/450	14260
	PJP	
old fee	110/140/80/110/410	10760
new fee	140/190/90/110/440	13850
	EMP	
old fee	120/150/80/110	6670
new fee	130/160/90/110	7200
	Total revenues	99475
		121510

Even with these rises, fees would not cover the full indirect costs of events. The higher revenue figure would account for somewhere between 50% and 75% of them, as the following table shows:

Table 2: Profit/loss based on percentage of indirect costs covered

Revenues	Direct costs + 50% of indirect costs	Profit/Loss	Direct costs + 75% of indirect costs	Profit/Loss
46,325		-10718.75		-13840.625
56,500	57,043.75	-543.75	60165.625	-3665.625
24,350		1987.5		-93.75
29,700	22,362.5	7337.5	24443.75	5256.25
11,370		-3711.25		-4751.88
14,260	15,081.25	-821.25	16121.88	-1861.88
10,760		-2721.25		-3761.88
13,850	13,481.25	368.75	14521.88	-671.88
6,670		-3130		-6251.88
7,200	11,881.25	-2600	12921.88	-3380.47
99,475		-18293.75		-28,700,01
121,510	TOTAL Profit/Loss	3741.25		-4323.59

Council proposes that the new fee levels set out in Table 1 be adopted for 2014.

Council further proposes that the overall fee-setting strategy be kept under review once further details of the new funding programmes of the European Commission are released late in 2013. If no replacement of any kind emerges for the support currently provided through Operational Grants, Council recommends that AEC should move progressively (for example, over a three-year period) to a situation where fees for events reflect 100% of all costs.